

A full-page background image showing a robotic welding process in a factory. Two robotic arms are positioned to weld a metal component, with a bright blue and white arc of light and a shower of orange sparks emanating from the point of contact. The scene is dimly lit, with the primary light source being the welding arc. The robotic arms are white and black, with various cables and hoses attached. The overall atmosphere is industrial and high-tech.

COMMUNICATIONS SOLUTIONS FOR SMART MANUFACTURING

SOLUTION 1

PRIVATE COMMUNICATIONS NETWORK



- **Brief Description of the Solution:**

For the needs of communication across the factory, a private mobile network (PMR) is being implemented, providing integrated communications platform with advanced features which ensure a secure and efficient communication and reduce the total cost of communication. Integrated communications include people-to-people, people-to-machine and machine-to-machine.

- **Partner:** Motorola Solutions

- **Micro-Link role:**

- System Integrator of Motorola solutions for Manufacturing (Motorola Solutions Platinum Partner for Croatia)
- Application Developer (Motorola Authorized Application Provider)



MOTOROLA
SOLUTIONS



MOTOROLA
SOLUTIONS

PLATINUM VALUE ADDED RESELLER

AUTHORIZED
APPLICATION PROVIDER

MOTOTRBO™

 **MOTOROLA SOLUTIONS**

CONNECTED WORKPLACE SYSTEMS

- PEOPLE
- MACHINES
- SENSORS
- DEVICES

Industrial Internet of Things (IIOT) connects ‘things’, such as machines, to talk to each other. Smart manufacturing or Industry 4.0 adds a more holistic view so all elements involved are connected – people-to-people, machine-to-machine, people-to-machine – using an array of sensors and devices.

20-25%⁽⁵⁾

Average improvement in productivity in organisations with connected employees



MOTOROLA SOLUTIONS TEAM COMMUNICATIONS FOR MANUFACTURING

ANY TEAM MEMBER



EXECUTIVE

- Instantly contact all employees with PTT app
- Monitor emergency talkgroups
- Stay connected from anywhere



PLANT MANAGER

- Communicate with front line workers using a PTT web client
- Monitor any GPS tracking and workflow applications from the same device



DISPATCH

- Dispatch team members using an integrated console or web client
- Communicate with management when needed
- Monitor alarms, GPS tracking and workflow applications



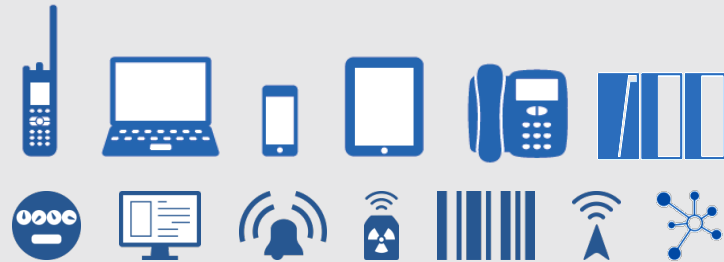
PRODUCTION

- Leverage a purpose-built device for the simple communications and enhanced durability
- Work order ticketing and GPS tracking integration
- No recurring costs

ANY NETWORK



ANY DEVICE

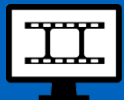


ANY APPLICATION

- Work Order Ticket Management
- Dispatch Solutions
- Asset Management
- Alarms and Telemetry
- WAVE™ PTT

SCENARIO

- A technician is driving a fork truck across the shop floor. She's wearing a **heavy-duty headset**, so her hearing is protected, but she can stay connected.
- One of the machines on the line sends her a low pressure **alert**. It's received as a text, which her radio reads out loud.
- She goes to the chemical store to get hydraulic fluid. The radio senses that she's in a hazardous environment and activates the "**Lone Worker**" feature.
- She discovers a safety issue in the chem store, and needs to talk to her supervisor. The supervisor is out of town, but he is still reachable on his **WAVE** communicator.



SAFETY
VIDEO



PRODUCTIVITY
VIDEO



UNIFIED TEAM COMMUNICATIONS FROM MOTOROLA SOLUTIONS HELP MANUFACTURERS

- Implement **smart manufacturing** practices
- **Connect** workplace systems
- Drive **competitive advantage**
 - Boost efficiency
 - Increase productivity
 - Improve safety

SOLUTION 1



MICRO-LINK DEVELOPPED APPLICATION

EXAMPLE 1:

Increasing the range of Bluetooth barcode scanner

By integrating different communications technologies (PMR & Bluetooth), Micro-Link developed the solution for extending the reach of existing Bluetooth barcode scanner across the manufacturing plant and/or warehouse. From estimated standard reach of 10m, the reach of barcode scanner can be extended to more than 500m (indoor), which makes the operations much easier and flexible, and saves the time and costs into additional equipment.

Extending the range of barcode scanner



Standard range: 10m

Extended range: >500m

SOLUTION 2

WI-FI BASED SOLUTIONS



- **Brief Description of the Solution:**

The important component of manufacturing plant or warehouse today is a high-performance and reliable Wi-Fi network that connects all Wi-Fi clients – mobile terminals, scanners and computers. The network can also be used for on-line employee access via tablets and video surveillance and sensor and RTLS applications.

By implementing professional Wi-Fi solutions intended for industry applications, we ensure coverage of large production units and / or warehouses with an optimal number of access points in order to increase the efficiency while maintaining reliability of the barcode system or Internet access via Wi-Fi.

- **Partner:** Ruckus Networks



- **Micro-Link role:**

- System Integrator of Ruckus Networks wireless & wired solutions for Manufacturing (Ruckus Networks Authorized VAR and Authorized Training Partner)



SOLUTION 2



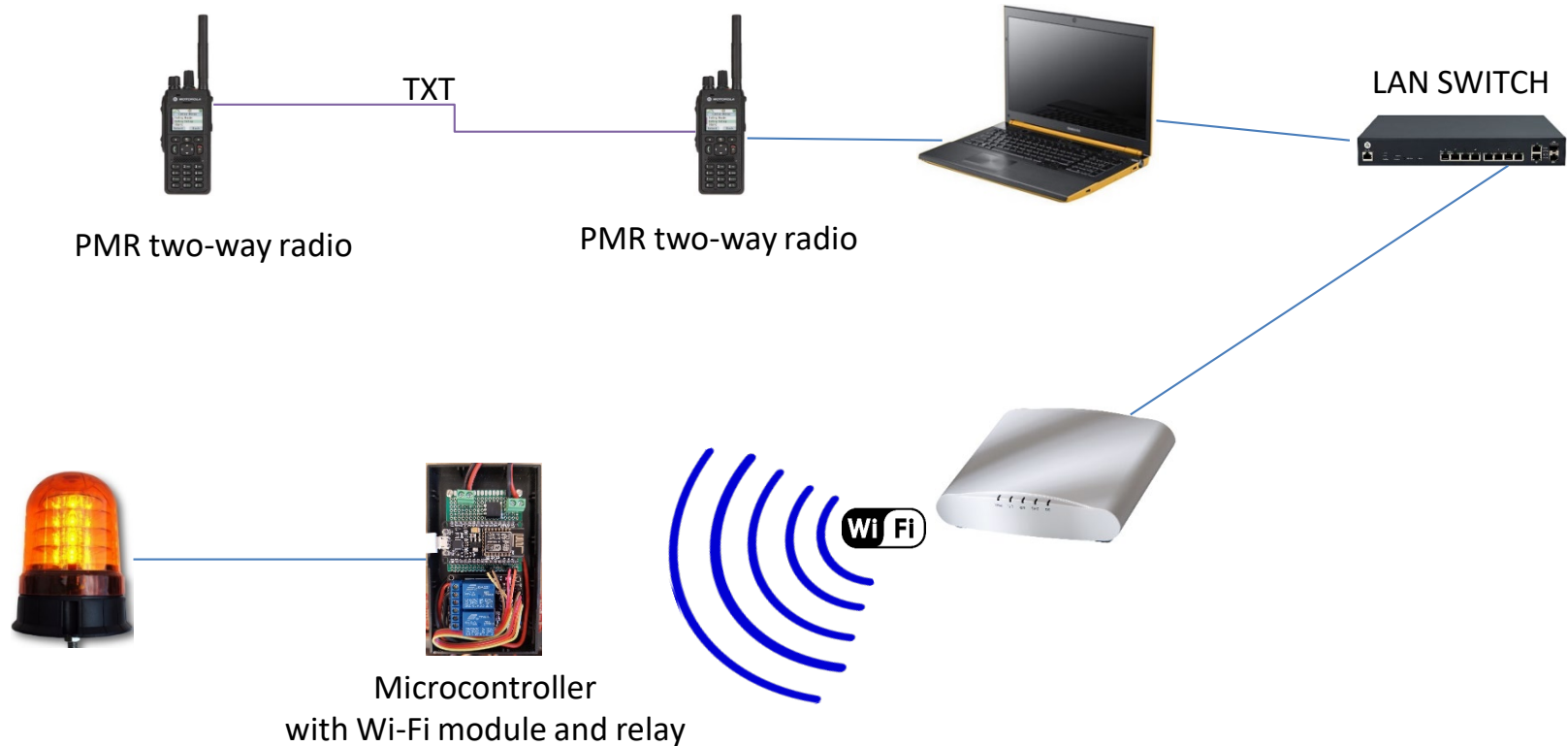
MICRO-LINK DEVELOPPED APPLICATION

EXAMPLE 1:

Integrating Wi-Fi with PMR & IoT for alarm applications

By integrating different communications technologies (Wi-Fi & PMR) with IoT, Micro-Link developed the solution that can be successfully implemented as a part of procedures for detecting alarms and alerts in manufacturing plants or warehouse areas and reacting to certain security events.

Alarms & Alert application: Using Wi-Fi technology for integration of PMR, telemetry & IoT solutions



SOLUTION 3

IOT APPLICATIONS IN MANUFACTURING



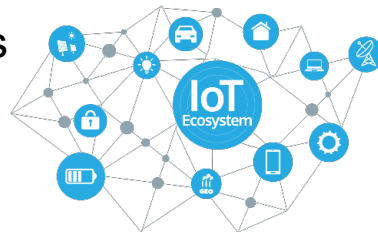
- **Brief Description of the Solution:**

With the focus on process optimization and rationalization of maintenance costs, IIoT (Industrial IoT) applications open up unmatched possibilities in automation, smart manufacturing, tracking the position of goods and machines and their status or general conditions in the plants.

- **Partners:** various vendors of IoT components, different IoT technologies and protocols supported (LORA, Sigfox, BLE, Zigbee, etc.)

- **Micro-Link role:**

- System Integrator of various IoT solutions, technologies & components
- Dedicated IoT R&D team and laboratory



SOLUTION 3



MICRO-LINK DEVELOPPED APPLICATION

EXAMPLE 1:

Integrating PMR & IoT for alarm applications

By integrating different communications technologies (PMR & IoT), Micro-Link developed the solution that can be successfully implemented as a part of procedures for detecting alarms and alerts in manufacturing plants or warehouse areas and reacting to certain security events.

The solution Micro-Link developed consists of

- Data collection over LoRa and programming database
 - Integrating of LoRa with PMR and GSM
 - Development of application server and software
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Integration of PMR telemetry & IoT solutions

